

# SAMEER MEHMOOD

Virtual Sales Representative

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Karachi Pakistan

## SUMMARY

Proficient in virtual sales presentations and adept at creating compelling product demonstrations to effectively showcase value propositions.

## EXPERIENCE

Virtual Sales Consultant

Experts Helping Businesses

03/2023 - 12/2023

- Consistently exceeded monthly appointment targets by employing a strategic and targeted approach to the telemedicine campaign.
- Played a pivotal role in achieving a substantial and measurable increase in overall client engagement through effective lead generation techniques.
- Established and cultivated impactful client relationships, elevating the standing of Experts Helping Business as a trusted entity in the telemedicine sector.
- Implemented and fine-tuned strategic communication strategies, resulting in a notable improvement in the success rates of telemedicine appointments.
- Leveraged virtual platforms adeptly to seamlessly connect clients with suitable telemedicine providers, showcasing adaptability and expertise in the virtual sales landscape.

Secondary school teacher

Aqsa Montessori School

09/2023 - 12/2023

- Elevated student results in Maths, Biology, and Chemistry through dynamic lessons and inclusive teaching strategies.
- Conducted assessments leading to improved comprehension and academic performance.
- Collaborated on interdisciplinary projects fostering positive educational outcomes.
- Stayed current on trends, integrating modern teaching technologies.

## EDUCATION

Matriculation

The Salvation Army Secondary School

03/2009 - 06/2021

CPISM (front end development)

Abtech Learning

02/2022 - 07/2022

DISM (back-end development)

Abtech learning

07/2022 - 02/2023

Blockchain and artificial intelligence course

Governor Sindh IT initiative

12/2023 - Present

## STRENGTHS

Quick learning

Working under pressure

Result focused

Team player

## SKILLS

Lead Generation

Appointment Coordination

Client Relationship Management

Effective Communication

Web Design

Web development

HTML

CSS

JavaScript

MySQL

PHP

SEO

## LANGUAGES

English

Proficient

Urdu

Native

## PASSIONS

Astrophysics

Quantum mechanics

Mathematics

Anime

Traveling